





## A broad product set spanning three major market segments



### **Commercial Insurance**

We offer a comprehensive suite of property & casualty products, programs and services, serving the unique needs of our customers. Coverages include:

- Auto Liability
- Excess Liability
- General Liability
- Products Liability
- Property (includes Inland Marine)
- Umbrella Liability
- Workers' Compensation



### **Specialty Insurance**

We provide protection, partnerships and services to support the specialized needs of a wide range of customers. Coverages include:

- · Accident & Health
- Aviation
- Cyber
- Financial Institutions
- Management Liability
- Healthcare Liability
- Professional Liability
- Renters
- Transactional Liability



### **Crop Insurance**

We are committed to providing the most informed, accurate and timely risk management to the American Farmer through personalized service, dedication to claims and innovative technology. Coverages include:

- Crop Hail
- Livestock
- Multi-peril
- Named Peril



Over **11,000** employees located in **27** countries



Standard & Poor's A.M. Best\*



### Forbes Global 2000

list of public companies 2023



#### **Premiums4Good initiative**

We allocate a portion of customer premiums to investments that have additional social or environmental benefits, at no extra cost to our customers or partners.







### Direct writing carrier

- We retain all risk on a net basis and are not encumbered by reinsurers.
- Our teams our empowered with full underwriting and claims paying authority.
- We've built a regional office structure to provide localized underwriting expertise and service.



### Limited and preferred distribution

- We focus on building mutually supportive relationships with our business partners.
- MSL production comes from 100 national production sources.
- Most of our business is sold through our top 25 producer relationships.



#### Direct access

- We provide direct access to expert underwriters and subject matter experts: actuarial, administrative, captives, claims, and medical risk management.
- Our collaborative approach allows us to share expertise and streamline the underwriting, claims and risk management process.



### MSL Captives

- Over 20 years of experience supporting single parent and group captives arrangements.
- Rent-a-cell solutions along with our open group captive program, Agora.
- Insurance management services and reinsurance for direct writing single parent captive programs.
- Dedicated captive team of underwriting, operations, account and risk management supporting captive programs.



### Medical risk management services

- · In-house team of registered nurses, certified case managers and cost containment specialists
- Proactive review and negotiation of high dollar claims
- Collaborative approach with care providers, TPAs, PBMs and other specialists to mitigate the cost of large claims



### Industry-leading claim performance

- Average turnaround time: seven days
- Advance reimbursement available on eligible claims
- QBE Initiated Claim (QIC) and Expedited Reimbursement (EXR) programs to assist our policyholders with ASO arrangements
- · ACH reimbursement directly to client accounts with no third-party vendor involvement



### Premiums4Good

• Through our Premiums4Good initiative, we allocate a portion of customer premiums to investments that have additional social or environmental benefits, at no extra cost to our customers or partners.



## **Product portfolio**

- Medical Stop Loss (MSL)
  - QBE Rewards Experience Refund Option
  - Rate Stabilization (No New Laser) with Rate Cap
- · Captive MSL
  - Inclusive of The QBE Captive Curve, encompassing Agora, our open MSL group captive
- Organ Transplant
  - Fully-insured carveout for self-funded plans
- Special Risk Accident (SRA)
  - Inclusive of K-12, collegiate and volunteer accident





# Senior leadership team



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'Top 10' claim made based on premiums earned, see 2022 NAIC Accident & Health Policy Experience Report.

\* Learn more about ratings guidelines at standardandpoors.com and ambest.com. Ratings as of 4/1/24.

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